

# DISCOVER ELITE

FROM HUDSON OUTSOURCING



**NEVER MISS A TENDERING**  
**OPPORTUNITY**, EVEN WHEN  
YOU'RE BUSY

# WHAT IS **DISCOVER ELITE?**



Struggling to bid for government tenders? Make Discover Elite part of your business development team.

Discover Elite is the ultimate time-saving tool. Say goodbye to pre-bid admin and playing guessing games with your bid or no-bid strategy. When you become a client, you hand all this over to our expert bidding professionals.

## The benefits



**No more pre-bid admin.**



**Access to a bid director, a senior bid consultant, bid writer & bid coordinator.**



**Access to time-saving bid technology.**



**Careful consideration = improved success rates.**



**Bid writing support at a reduced cost.**

# THE PACKAGE

## THE ULTIMATE TIME-SAVING TOOL

**£2,000+VAT per month**  
(three-month contract)  
A **5% discount** is added when  
paying the three months in  
advance.

Discover Elite gives you **10x** the  
level of bidding support in **1** neatly  
packaged offering:



**1. A kick-off mentoring session** with a senior bid consultant to understand your bid strategy, where you're seeing success and where you're falling short. You'll develop a bid or no-bid strategy with the consultant, to use moving forward.



**2. Access to our Hudson Helpline.** This service can be used to answer specific questions about a bid we have recommended when you begin the writing process.



**3. A 1-hour Zoom/Teams meeting** with your consultant every month to review your progress.



**4. 2 case studies and 2 CVs,** written by a bid consultant, to show you what is required to be successful in public sector tendering.



**5. 10 template policies,** developed and ready to be used as part of your government bidding strategy.



**6. 1 writing plan per month**, produced by your bid consultant, to help you respond to the bid in-house. **OR** you can use a £400 credit as a reduction for our support with writing the bid.\*\*



**7. Up to 5 bid breakdowns per month** to show you what's involved in the bids and the criteria you must meet to stand a good chance of winning.



**8. A bid coordinator who will track suitable opportunities** for your business and work with up to three representatives from your organisation.



**9. A discounted daily rate of £475+VAT** if you choose to outsource the whole bid to us.



**10. Access to 2 Hudson Discover bid technology portals** of your choice.

## PAYMENT TERMS

You can cancel any time after the first three months, but if you continue to use the service, the **monthly cost drops to £1,800+VAT**. All payments must be made in advance each month.

\*\*There is a sensibility clause attached to the size of bid we can support with.

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## GET STARTED

For more informations, please get in touch:

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